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L&L Contracting



Fortis Sand & Gravel





Andy Moon

POWER EQUIPMENT

Dear valued customer,

Do you ever wonder what's next for Komatsu and heavy industry? Komatsu CEO Rod Bull answers that question and many more in this issue. I highly recommend you check out the full Q&A to learn more about Rod Bull as a person and how he views technology, collaboration and a customer-first approach as important elements that are helping shape the future of Komatsu.

For contractors wanting to move more material with greater consistency, Komatsu's new HM460-6 articulated haul truck features an innovative traction system and a new Komatsu DBA127 engine designed to deliver exceptional power, torque and fuel efficiency.

We also highlight Komatsu's Smart Construction Advantage package, which gives customers a bundle of solutions at a lower price than purchasing each individually. The package includes Smart Construction Dashboard, Smart Construction Remote and Smart Construction Fleet Lite, as well as two applications that are only available with the bundle: Smart Construction Whiteboard and Smart Construction Home.

If you need forestry solutions, Komatsu offers a lineup of equipment and technology designed to support the full cycle of timber production, from harvesting and extraction to silviculture and planting. You can learn more about Komatsu's application-specific range of equipment in this issue.

Additionally, there are several other valuable articles I think you will enjoy, such as success stories of our featured customers: L&L Contracting LLC and Fortis Sand & Gravel.

As always, if there is anything we can do for you, please feel free to contact one of our branch locations covering Tennessee, Arkansas, and parts of Virginia and Mississippi.

Sincerely,

Power Equipment Company

A handwritten signature in dark ink, appearing to read 'Andy Moon'.

Andy Moon,
President

**A message from
Power Equipment
Company**

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President

Shawn Robins,
Vice President,
Product Support

Tim Hancock,
General Manager,
Credit & Finance

Mike Luster,
Vice President,
Regional Sales Manager
(Nashville)

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Regional Sales Manager,
Central and South Arkansas

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and Inventory Manager

Bill Warr,
General Product Support Manager
(ETN)

Billy Ham,
General Product Support Manager
(Little Rock)

Wayne White,
General Product Support Manager
(Nashville, Memphis and Tupelo)

Jami Frank,
Senior Marketing Specialist

Chattanooga, TN

4295 Bonny Oaks Drive
(423) 894-1870
(800) 873-0963

Kingsport, TN

1487 Rock Springs Road
(423) 349-6111
(800) 873-0964

Knoxville, TN

3300 Dozer Lane
(865) 577-5563
(800) 873-0961

Memphis, TN

3050 Ferrell Park Cove
(901) 346-9800
(800) 873-0965

Nashville (La Vergne), TN

320 Waldron Drive
(615) 213-0900
(800) 873-0962
Drill Sales: (615) 641-3000

Tupelo (Saville), MS

1545 Highway 45
(662) 869-0283
(800) 873-0967

Little Rock, AR

2801 W. 65th Street
(501) 823-4400

Springdale, AR

781 E. Randall Wobbe Lane
(479) 927-1672

Drawn to the dirt

L&L Contracting turns a lifelong connection to construction into a growing heavy civil operation serving East Tennessee



LJ Duncan,
Vice President and
Operations Manager

LJ Duncan never had to search far for the work that fit him. Construction has been part of his life since he was a kid, when he learned the industry alongside his family. After high school, he earned an associate degree in engineering but found himself drawn to the dirt.

"It was first nature to me," reflected LJ, Vice President and Operations Manager of L&L Contracting LLC. "This work gets aggravating sometimes, but when you work through the challenges and see the end result, it makes it worth it."

After about two decades in construction, LJ turned his experience into L&L Contracting in 2018. What started with LJ, a rented skid steer and a rented mini excavator has grown into a

Powell, Tennessee-based heavy civil contractor with more than 40 pieces of equipment, over 30 employees and seven full-time crews.

"It was just me, and I would hire guys when I needed help," LJ shared. "Over the past eight years, we've built up our fleet and found some really good people who have helped us grow to where we are now."

***"If it has a lot of dirt or a lot of pipe,
we're all about it."***

*- LJ Duncan,
Vice President and Operations Manager,
L&L Contracting LLC*

LJ credits much of the stability of the company to his wife, Donna, who serves as president of L&L Contracting and manages human resources, accounts payable and the day-to-day office responsibilities. With Donna leading the office and LJ overseeing operations in the field, the family-owned company performs Department of Transportation (DOT), municipal, commercial, site development, excavation, pipe and remediation work across East Tennessee.

"If it has a lot of dirt or a lot of pipe, we're all about it," noted LJ. "We've gone from \$200,000 to multimillion-dollar work. Our employees play a big part in that, and my wife keeps the company running. Everybody knows what they're doing, and they work hard day in and day out."

Integrated GPS boosts production

At a 22-acre big-box retail site in Alcoa, Tennessee, L&L Contracting is completing work on a former aluminum landfill before the property moves into vertical construction.

"This job had 34,000 yards of contaminated material that had to be hauled off-site to the landfill," LJ described. "Now, we're finishing the remaining undercut and replacing that material with 34,000 yards of good fill."

To keep that project moving, L&L Contracting relied heavily on its Komatsu PC390LCi-11 excavator with factory-integrated intelligent machine control (IMC) technology.

"The Komatsu PC390LCi-11 excavator hasn't let us down," LJ declared. "It hasn't missed a beat out here, and it has loaded every truck that has come through this site. We started out shooting

Customer snapshot

Company: L&L Contracting LLC

Location: Powell, Tennessee

Established: 2018

Employees: 30+

Areas of expertise: Heavy civil construction, DOT and municipal work, commercial site development, excavation, pipe, underground utilities, and remediation

Komatsu equipment: PC390LCi-11 and PC220LCi-12 IMC excavators; D51PXi-24 and D65PXi-18 IMC dozers; D71EX and D39 dozers

Komatsu technology: Intelligent machine control (IMC)

L&L Contracting moves material with a Komatsu D71EX dozer during an expansion at the East Tennessee Veterans Cemetery.





L&L Contracting uses its new Komatsu PC220LCi-12 intelligent machine control (IMC) 3.0 excavator for underground utility work, where IMC helps operators maintain grade and create as-builts.

for 60 trucks a day, but after the third day, we were averaging about 112 in a nine-hour day."

L&L Contracting originally added the Komatsu PC390LCi-11 IMC excavator for a state project at the Knox County Regional Forensic Center. The machine's size and built-in GPS capabilities helped operators bulk excavate material while maintaining grade.

"We knew the benefits of GPS on our dozers, so we were confident in the technology, and it made sense to see what we could do with it on an excavator," LJ said. "From the start of the job, the operator could cut grade and load trucks as he worked without relying on the dozer to continuously check the grade. That freed up the dozer to stay busy on other parts of the project and turned what was a two-machine workload into a one-man job."

The company also used Komatsu D51PXi-24 and D65PXi-18 IMC dozers on the Alcoa site. The D51PXi-24 dozer dressed slopes in preparation for backfill while the D65PXi-18 dozer gave crews the added pushing power

needed to move larger volumes of material while maintaining grade.

"The D65PXi-18 dozer is a great machine. It's a beast, and anytime you need to move a lot of material, it's the way to go."

*- LJ Duncan,
Vice President and Operations Manager,
L&L Contracting LLC*

"The D65PXi-18 dozer is a great machine," LJ stated. "It's a beast, and anytime you need to move a lot of material, it's the way to go. For hogging material day in and day out, you can't beat it."

L&L Contracting used its Komatsu D71EX dozer during an expansion at the East Tennessee Veterans Cemetery. The project included about 31,000 yards of cut-to-fill work and preparation for 2,500 crypts.

"That job is unique because not many people expand cemeteries very often," LJ noted.



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Continued...

'Power Equipment is hands-down the best equipment company'

... continued

"We were presented with the challenge, put a plan together and decided it would be a good fit for us. We got the grade work done, built the road for the crypt deliveries and are ready to start setting them."

By the numbers

- **40+** machines
- **7** full-time crews
- **34,000** yards of contaminated material were hauled off-site at the Alcoa project, with an average of **112** trucks loaded per day with the Komatsu PC390LCi-11 IMC excavator
- **31,000** yards of cut-to-fill work and preparation for **2,500** crypts will be completed during an expansion at the East Tennessee Veterans Cemetery



(L-R) Power Equipment Company Territory Sales Manager Aaron Dockery provides equipment support and jobsite solutions for L&L Contracting LLC's LJ Duncan and his crews across East Tennessee.

L&L Contracting appreciates the power of the Komatsu D65PXi-18 IMC dozer.

▶ VIDEO



For underground utility work, the Komatsu PC220LCi-12 IMC 3.0 excavator has become one of L&L Contracting's most valuable machines. Its IMC 3.0 technology helps operators work more accurately and reduces the need for additional grade checking.

"The PC220LCi-12 excavator is a game changer, especially in the underground utility world," LJ emphasized. "When you put the GPS file in it, you can set it to be fully automated. The operator brings the bucket back, and the machine puts it on grade as it goes."

The Komatsu PC220LCi IMC 3.0 excavator also documents work as it is completed.

"It builds an as-built file while it works," LJ explained. "Every time the bucket touches the ground, the system knows whether it is on grade or how much it is off. If a pipe run changes or a waterline isn't exactly where the engineer said it would be, the owner has a record of where it actually went."

LJ added, "We've always liked the PC220 size class because they are great utility machines. You can do production work, then back up and lay pipe with them. On smaller jobs, you can use one machine to do everything."

L&L Contracting's move toward integrated GPS started with aftermarket systems before the company began adding Komatsu IMC machines. The technology has improved accuracy and helped operators work more confidently from the cab.

"Most of the operators you find now are younger, and it's more natural for them to see what they're doing on a screen," LJ remarked. "They know where they are when they put the bucket or blade down. They can see whether they have 3 feet of cut or whether they're on grade."

"Power Equipment and Komatsu have played a substantial part in our growth."

*- LJ Duncan,
Vice President and Operations Manager,
L&L Contracting LLC*

Support beyond the sale

In addition to the equipment, the support from Power Equipment Company and Territory Sales Manager Aaron Dockery has been just as critical.

"Power Equipment sold us our first machine, a little D39 dozer, and we still have it," LJ recalled.



L&L Contracting relies on its Komatsu PC390LCi-11 IMC excavator to load trucks and maintain production during remediation work at a 22-acre big-box retail site in Alcoa, Tennessee.

"Power Equipment and Komatsu have played a substantial part in our growth. In all honesty, we wouldn't be where we are today without them."

As L&L Contracting's fleet and workload have expanded, Power Equipment has continued to help the company limit downtime and keep crews productive.

"If something breaks down and we need a replacement for a week or a month, Power Equipment is there," LJ reported. "They do whatever it takes to help us get the job done and keep things rolling. That's why we trust them. That's why we always go back to them."

L&L Contracting also uses Komatsu Care through Power Equipment on the new Komatsu machines it purchases. The program helps track service intervals and allows Power Equipment to schedule maintenance without L&L Contracting having to manage each service internally.

"When they service a machine, they may see something our mechanic might not catch," LJ said. "They can tell us if there is a leak or something we need to address before it becomes a bigger issue."

For L&L Contracting, the decision to keep working with Power Equipment and

Komatsu comes down to confidence after the sale.

"Anybody can sell us a machine, but Power Equipment and Aaron back up what they sell," LJ stated. "Power Equipment is hands-down the best equipment company around. They go above and beyond for us. They're all just very good at what they do, and they care about their customers. You can't beat their sales, and you can't beat their service. They are top-quality people, and they do what they tell you every time."

Focused on steady growth

Looking ahead, L&L Contracting expects to continue growing while staying focused on the values and relationships that helped it reach this point. The company still faces challenges, including fuel costs, material availability and finding the right people, but it continues to see opportunity in the work ahead.

"The future looks good," LJ concluded. "We hope to grow 10% to 20% a year, and if we do more than that, we're doing well. The work is there, and we will keep doing it the right way." ■

**The opinions expressed here are based on the customer's specific experience. Results may vary.*

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The power to improve productivity



More time-saving insights at a lower price

New Smart Construction Advantage package delivers essential solutions designed to increase jobsite efficiency and progress tracking

If your customers work with machines equipped with intelligent machine control (IMC) or Smart Construction 3D Machine Guidance, Smart Construction Remote and Smart Construction Dashboard are essential digital solutions.

Smart Construction Remote enables users to send design files or view machine screens remotely; **Smart Construction Dashboard** creates a 3D digital twin of jobsites from design, machine, drone and survey data. Both can save owners and fleet managers a lot of time.

And now customers can get both with just one annual bill — at a price thousands lower than if they were subscribed separately (\$15,000 vs. \$20,000).

Exclusive new technology with this package

When customers subscribe to the Advantage package, they also get Smart Construction Fleet Lite, Smart Construction Whiteboard and Smart Construction Home applications. Whiteboard and Home are only available with the package.

Smart Construction Whiteboard is what its name says — it's a digital version of the customers dispatch and scheduling whiteboard. Users just drag-and-drop machines and labor onto jobsite columns. Assignments are visible to both office and field teams to keep everyone on the same page.

Smart Construction Home is basically the homepage for projects, displaying jobsites on a map with key metrics such as job completion percentage. Each project can be opened directly in Smart Construction Dashboard with a single click.

Smart Construction Fleet Lite integrates with IMC 3.0 on excavators to track payloads.

New Dashboard Mobile

Dashboard gives owners and fleet managers near-real-time visibility into what's happening across their jobsites — without waiting for manual updates, spreadsheets or scattered reports. It turns field data into clear progress tracking, production insights and accurate quantities to make faster decisions. With a visual 3D view of the site, teams can quickly understand what's been completed, identify issues earlier and simplify billing and proof of work. Customers can even see what's

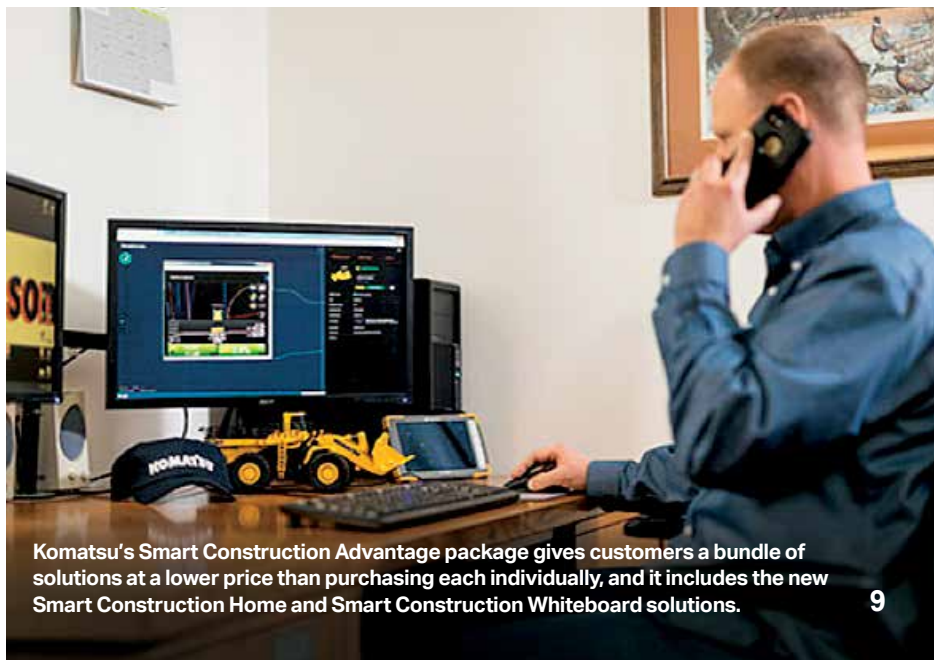
been completed by their IMC and 3D Machine Guidance machines every hour. Smart Construction Dashboard helps reduce the time, uncertainty and day-to-day hassles that slow projects down.

Komatsu is also extending access to the software's insights with its new **Smart Construction Dashboard Mobile**, a companion app that brings key project information out of the office. Users can view cut-and-fill and stockpile volumes, perform in-field line and area measurements, and more. It's an add-on to existing Smart Construction Dashboard subscriptions, for an additional fee.

"There's a big difference between guessing where a job stands and actually knowing."

*- Jason Anetsberger,
Senior Director,
Customer Solutions,
Komatsu*

"There's a big difference between guessing where a job stands and actually knowing," said Jason Anetsberger, Senior Director, Customer Solutions, Komatsu. "When teams can see current site conditions and production data, they can plan the next day better, answer customer questions faster and avoid surprises. We're focused on making that information simple to capture, easy to understand and available when crews need it." ■



Komatsu's Smart Construction Advantage package gives customers a bundle of solutions at a lower price than purchasing each individually, and it includes the new Smart Construction Home and Smart Construction Whiteboard solutions.

Second life for an old pit

Fortis Sand & Gravel transforms a long-idle Tennessee pit into a growing source for washed aggregate, sand and gravel products



Josh Creasy,
Operations Manager

Fortis Sand & Gravel LLC brought new life to an old site in 2024. The company reopened the Childers Hill Pit in Counce, Tennessee, after the location had sat idle for more than two decades. The crew rebuilt ponds, levee systems, roadways, electrical infrastructure, generators and plumbing to return the property to production.

"We basically started from the ground up because it had been overgrown for so many years," recalled Josh Creasy, Operations Manager, Fortis Sand & Gravel. "It's a brand-new pit in an old location. We had to rebuild the infrastructure and get everything ready to wash material the right way."

The operation covers roughly 300 acres in Hardin County, most of which is permitted. Fortis Sand & Gravel produces bank run, clean red 57 stone, classified sand, pea gravel, oversize material and clinkers, washing everything except oversize material and bank run. It supplies aggregate for

asphalt and cement, serving several markets within an hour of the pit. Its products receive Tennessee Department of Transportation (TDOT) testing and approval, and Fortis Sand & Gravel also operates an on-site lab to classify aggregate for asphalt and cement applications.

"We can do both, and a lot of people cannot," Creasy emphasized. "Most operations specialize in one or the other, but our plant is set up to wash material clean enough for asphalt and cement. That gives us flexibility and helps customers find what they need in one place."

The company reached production quickly after taking over the site. Crews started dry screening on the first day with mobile equipment, then began washing material about a month later. Today, the operation continues to expand with a stationary plant designed for higher production.

"We are looking at it long term," Creasy said. "We are not trying to look three months or six months down the road. We want to provide a quality product because we have the product in the ground, the right equipment in place, and the willpower and know-how to do it."

Fortis Sand & Gravel runs with fewer than 10 employees on-site where everybody contributes to creating the product. The company's owners, Sammy Kizer and Jack Pritchard, bring decades of dirt work and excavation experience.

"Everybody works," Creasy stated. "All of us put in for the outcome we need. We don't accept defeat. There's no such thing as a failure. It's just a minor setback. We're going to keep pushing forward. We're going to keep digging, and we have the right equipment to do it."

Going big with Komatsu

Fortis Sand & Gravel partners with Crazy K Ranch, which owns the Komatsu equipment used at the site. The fleet includes a D61PX dozer; PC360LC, PC210LC and PC220LC-12 excavators; WA320 and WA380 wheel loaders; and an HM400 articulated truck.

"We believe in using powerful equipment," Creasy said. "To be big hitters, you have to use big equipment. It's go big or go home, which is why we wanted to use Komatsu."

The Komatsu D61PX dozer handles a wide range of work across the pit. Operators use it to grub new ground, push and pluck trees, move large

Customer snapshot

Company: Fortis Sand & Gravel LLC

Location: Counce, Tennessee

Established: 2024

Employees: Fewer than 10 on-site

Area of expertise: Producing washed aggregate, classified sand, pea gravel, red 57 stone, bank run, oversize material and clinkers for asphalt, cement and construction markets

Komatsu equipment: D61PX dozer; PC360LC, PC210LC and PC220LC-12 excavators; WA320 and WA380 wheel loaders; HM400 articulated truck

An operator builds a new levee using a Komatsu D61PX dozer.





► VIDEO

A Fortis Sand & Gravel operator uses a Komatsu PC360LC excavator to load a Komatsu HM400 articulated truck at the pit.

rock, build levees, shape ramps, and open new areas for mining.

"That D61PX is probably one of our favorite machines," Creasy commented. "It rides smooth, even on hard ground with rocks that can be as large as a truck. Some of our operators have spent years in equipment, and they appreciate a machine that makes the job easier on their bodies."

The Komatsu PC360LC excavator gives the operation digging depth and reach. Crews use it to mine material, clean out ponds, build sludge and sediment areas, and work down through changing layers of material. According to Creasy, the excavator often runs nine to 10 hours a day without shutting down.

"The 360 has no trouble digging about 19 or 20 feet deep at a time," Creasy reported. "We dig in sections, move forward and keep sweeping material out. It has the reach and the power to keep production moving."

Fortis Sand & Gravel uses more than 90% of the material it extracts. Material that does not go directly into products often supports internal needs, including roads, ponds and levees.

The Komatsu WA320 wheel loader helped the company during its startup phase. Creasy said



Fortis Sand & Gravel takes delivery of a new Komatsu PC220LC-12 excavator to help open new ground, pluck trees, dig test areas and explore material more than 30 feet below the surface.

the machine's bucket and forks allowed crews to assemble plant components without relying on additional equipment. As demand grew, the company added a Komatsu WA380 wheel loader to increase loading power and improve truck-loading accuracy.

"The WA380 is a powerhouse," Creasy declared. "It has scales built into it, so the operator can see what he is loading with every lift and every truck."



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Continued...

'Power Equipment has been awesome to work with'

... continued

Before trucks even cross the scale, he already has them within 20 to 40 pounds."

Creasy also appreciates the power of the Komatsu HM400 articulated truck, especially when hauling heavy loads of wet and dry materials across the pit.

"It's been really eye-opening to us how much power that Komatsu actually has under the hood," reflected Creasy. "When you're running

3 or 4 miles in the big end dump, and you've got 36 or 37 tons dry — more than that when it's wet — and it doesn't bog the thing down when it's coming up the haul road, you know you've got something."

Fortis Sand & Gravel also continues to add excavation capacity. The new Komatsu PC220LC-12 excavator will help open new ground, pluck trees, dig test areas and explore material more than 30 feet below the surface. According to Creasy, the owners understand the importance of matching equipment to the job.

"You are not going to hammer nails all day with a screwdriver, and you are not going to dig this ground with the wrong equipment," Creasy remarked. "They keep the equipment coming in, and we keep the dirt and rock going out."

Reliable dealership support

Because the pit depends on a small crew and high production goals, downtime can quickly affect every part of the operation. Power Equipment Company and Territory Manager Chad Roberts support the operation with equipment, financing, leasing options, parts, service and rental support. If Fortis Sand & Gravel has an issue, Power Equipment responds quickly and helps keep the pit moving, even if it means bringing in a rental unit while a machine is down or getting serviced.

"Power Equipment has been awesome to work with," Creasy shared. "Chad has taken care of us like family."

That relationship helped Fortis Sand & Gravel commit to Komatsu and Power Equipment as the operation grew. Creasy said the company values a distributor that stands behind its products and offers a full lineup for mining and aggregate work.

"When we started partnering with Komatsu, we hit it off right off the bat," Creasy noted. "We've had very few issues, and we've had zero issues that weren't taken care of promptly and professionally. That's all you can ask for in business."

Growing the right way

Fortis Sand & Gravel expects continued growth as the stationary plant comes online and production increases. The company has the ground, the people, the equipment and the support network to build something lasting.

"We believe in doing the right thing the first time," Creasy concluded. "We are fair, we are honest, and we have partnered with the right people." ■

**The opinions expressed here are based on the customer's specific experience. Results may vary.*

By the numbers

- **300** acres make up the Fortis Sand & Gravel operation in Hardin County
- More than **90%** of extracted material is used in products or repurposed on-site for roads, ponds and levees
- **19 to 20** feet of digging depth from the Komatsu PC360LC excavator helps crews mine material, clean ponds and work through changing ground conditions
- **20 to 40** pounds is the typical range of accuracy the Komatsu WA380 wheel loader operator can achieve when loading trucks to target weights, thanks to its built-in scale



An operator loads a truck with a Komatsu WA380 wheel loader.

(L-R) Fortis Sand & Gravel's Randy Kizer and Josh Creasy, Power Equipment's Chad Roberts, and Fortis Sand & Gravel's Jack Pritchard meet at Fortis Sand & Gravel's pit.



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Next-level excavators designed to empower operators



PC220LCi-12

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From the advanced cab with exceptional comfort and ergonomics to industry-leading smart technology, both models feature the most advanced working environment we've ever created for an excavator.

Discover more
komatsu.com/PC220LCi-12



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(865) 577-5563
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Kingsport, Tennessee 37664
(423) 349-6111
1-(800) 873-0964

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The future of smart roadbuilding

New machines and digital technologies defined WIRTGEN GROUP's massive display at CONEXPO-CON/AGG 2026

The WIRTGEN GROUP delivered one of CONEXPO-CON/AGG's most comprehensive showcases of road construction, earthworks and materials processing technology. The company presented six market premieres and three global firsts while emphasizing the growing role of automation, digital integration and intelligent machine systems across modern construction projects.

The exhibit highlighted how connected technologies were transforming construction workflows by helping contractors improve efficiency, increase transparency and streamline operations from start to finish. Across the booth, numerous machines were equipped with advanced digital solutions designed to automate processes, monitor performance data and assist operators in real time. The presentation reflected the company's broader strategy of combining heavy equipment with smart technologies that simplify complex jobsite tasks and improve productivity.

A major focus of the event was the latest machinery from WIRTGEN, particularly in the areas of cold milling, recycling and soil

stabilization. The company introduced a new generation of wheeled cold recyclers and soil stabilizers intended for a wide range of road rehabilitation and ground preparation applications. These machines featured digital assistance systems designed to improve mixing quality, guide operators through workflows and reduce operating costs. WIRTGEN also revealed a world premiere that introduced an entirely new application area for customers, reinforcing the company's reputation for innovation within the roadbuilding industry.

Paving, compaction and crushing

VÖGELE showcased its latest generation of Dash-5 pavers for the North American market. The new paving machines focused on improved ergonomics, quicker setup times and increased automation for paving crews. Several tracked and wheeled pavers made their debut alongside redesigned screeds intended to improve paving flexibility and overall performance. VÖGELE also highlighted compact paving equipment designed for smaller and more confined jobsites, demonstrating the company's effort to provide solutions for a broad variety of paving applications.

VÖGELE's new paving machines focus on improved ergonomics, quicker setup times and increased automation.





CONEXPO-CON/AGG 2026 attendees take a look at WIRTGEN's wide range of cold milling, recycling and soil stabilization equipment.

HAMM's attention centered on automated compaction technologies. The company demonstrated systems capable of monitoring asphalt density in real time and automatically adjusting compaction settings during operation. These technologies were developed to help contractors achieve more consistent paving quality while minimizing the risks associated with under- or over-compaction. HAMM also introduced equipment for earthworks applications and additional machines aimed at expanding versatility for contractors working across multiple jobsite conditions.

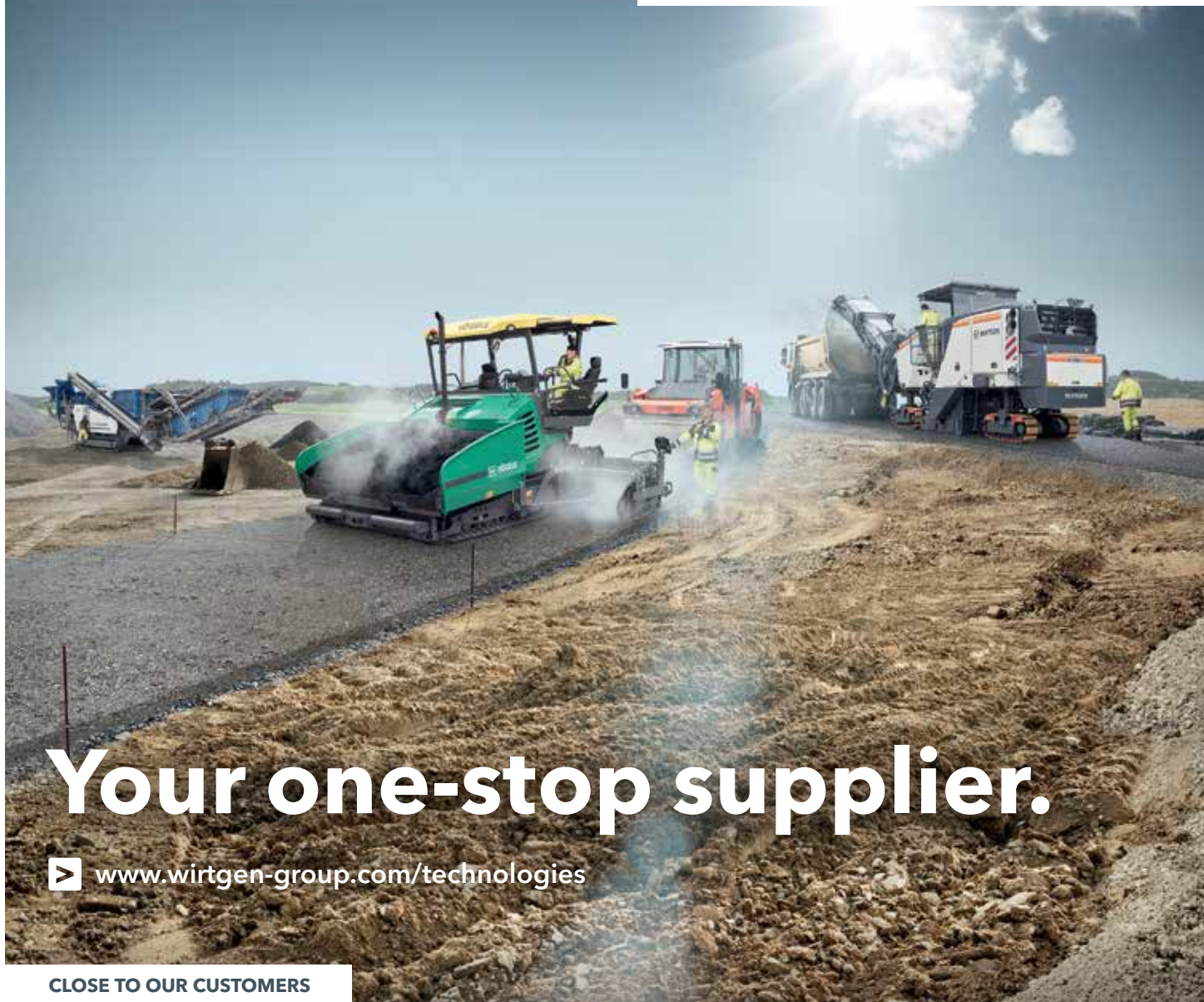
Meanwhile, KLEEMANN focused on productivity and operational efficiency in materials processing. The company presented a new screening plant for quarry and aggregate applications that emphasized ease of use, operator safety and flexible operating modes, including electric-powered operation. KLEEMANN also demonstrated digital connectivity systems that allowed operators to monitor machine performance and material stockpiles directly from mobile devices, helping crews make faster decisions and improve workflow efficiency.

Overall, the WIRTGEN GROUP's presence at CONEXPO-CON/AGG 2026 demonstrated the company's continued push toward smarter, more connected construction equipment.



HAMM showcases its HC 200i VA compactor at CONEXPO-CON/AGG 2026.

By combining advanced machinery with automation and digital management tools, the group showcased how technology was increasingly becoming central to the future of road construction, compaction, recycling and materials processing. ■



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Delivering more tons per cycle

Komatsu HM460-6 elevates articulated truck performance with engineering designed for increased traction, power and payload

For contractors working in quarries, construction sites and large-scale earthmoving operations, the ability to move material efficiently across soft, uneven or unpredictable terrain can have a major impact on productivity. Komatsu's new HM460-6 articulated haul truck is a next-generation articulated dump truck engineered to help contractors move more material with greater consistency, even in challenging ground conditions.

Designed around a new high-output powertrain, an advanced traction control system and a redesigned operator environment, the HM460-6 reflects direct customer input on performance, efficiency and control in demanding applications. With a higher-rated payload and improved fuel efficiency compared to the Komatsu HM400-5 (which this new model replaces), the truck is designed to deliver a lower cost per ton while maintaining stable, predictable operation throughout the haul cycle.

The truck's increased rated payload capacity of up to 46.3 tons (compared to the 44.2-ton capacity of the HM400-5) also allows more material to be hauled in each cycle — further boosting productivity and increasing the total volume of material that can be hauled over a

period of time. This has positive impacts across the truck's total cost of ownership and the hourly cost of moving material.

"We didn't just increase the payload and call it done," said Bruce Boebel, Director, Products and Service, Komatsu. "The entire machine was engineered as a system — reducing the truck's weight; adding a high-torque engine, a nine-speed transmission and locking axles; and pairing it with system hydro-pneumatic suspension. When all those elements work together, you get a more nimble truck, faster cycle times and higher overall productivity."

Powered by a new engine

At the core of the HM460-6 is the new proprietary Komatsu DBA127 engine equipped with a two-stage turbocharger system. The engine delivers 518 gross horsepower at 1,700 rpm, providing increased torque at lower engine speeds to support strong acceleration, improved hill-climb capability and efficient power delivery under load. It also eliminates the complexity of an exhaust gas recirculation (EGR) system through a simplified design, uses less fuel and helps extend service intervals, lowering the total cost of ownership. Paired with a new nine-speed Komatsu transmission and intelligent gear control, the powertrain is designed to balance

Continued ...



An increased rated payload capacity of up to 46.3 tons (compared to the 44.2-ton capacity of the Komatsu HM400-5) allows for the Komatsu HM460-6 articulated truck to haul more material each cycle.

'Delivering confident performance in real-world conditions'

... continued

performance and fuel efficiency across a wide range of conditions.

The DBA127 engine's two-stage turbocharger system is designed to deliver efficient boost across a wide operating range, supporting strong low-speed torque while maintaining consistent performance at higher speeds. An electronically controlled bypass valve helps manage boost pressure, contributing to durability and smooth engine response. The engine meets U.S. EPA Tier 4 Final emissions standards and is designed with extended maintenance intervals to help reduce downtime.

"The goal with the new powertrain was to improve performance while also lowering operating costs," Boebel stated. "By pairing the new DBA127 engine with a nine-speed transmission and reducing the truck's overall weight by about 6,600 pounds, we were able to increase production while lowering fuel consumption by up to 12% — which is a meaningful improvement for customers focused on lowering their total cost of ownership."

Designed to maintain traction

Traction performance is a central focus of the HM460-6's design. The Komatsu Traction Control System continuously monitors wheel speed and slip, automatically applying brake force to individual wheels when traction loss

is detected. This system works in conjunction with an inter-axle differential lock and a manually activated cross-axle differential lock, providing operators with multiple layers of traction assistance based on ground conditions. Together, these systems are designed to help reduce tire spin to extend tire life, limit material spillage and support steady travel on grades or soft surfaces. Combined with a hydro-pneumatic suspension system engineered to balance ride comfort and stability, the HM460-6 is designed for reliable hauling across the toughest terrain.

Improved awareness

A redesigned cab focuses on visibility, ergonomics and operator comfort. A four-pillar cab design increases glass area by 16% and reduces blind spots by 43% compared to the HM400-5, helping to improve awareness during loading, hauling and dumping. Control layouts were revised to group high-use functions within easy reach, and a high-resolution 8-inch machine monitor paired with a 10-inch sub-monitor provides access to payload data, machine information and rearview camera feeds.

Standard operator-assist features include cruise control and automatic retard speed control to help maintain consistent downhill speeds, as well as hill start assist, which helps prevent rollback on steep grades. A rollover prevention system monitors vehicle speed and rear frame angle, providing alerts and limiting machine functions when thresholds are approached. New brake inspection guidance helps operators assess brake status.

Maintenance access is also addressed in the HM460-6 design. A powered tilting engine hood, ground-level service points and extended service intervals are intended to help reduce downtime and simplify routine inspections and scheduled maintenance. The truck is equipped with telematics data-monitoring technology that enables fleet managers to access machine health and operating data, helping improve utilization and planning and supporting proactive maintenance.

"In engineering the HM460-6, the focus is on delivering confident performance in real-world conditions where traction, torque and control make the difference — with extra payload," said Boebel. "The new DBA127 engine and advanced traction systems were designed to help operators stay productive on challenging and versatile terrain, while the redesigned cab and service features reflect how closely we listened to customer feedback." ■

Quick specs

Model	Gross horsepower	Operating weight	Capacity
HM460-6	518 HP at 1,700 rpm	165,126 lbs.	46.3 tons



Komatsu's new HM460-6 articulated truck features an innovative traction system and a new Komatsu DBA127 engine designed to deliver exceptional power, torque and fuel efficiency.

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Building the future while honoring the past

Komatsu CEO Rod Bull says focusing on technology, collaboration and people is helping the company shape what comes next for heavy industry



This is one of a series of articles based on interviews with key leaders at Komatsu discussing the company's commitment to its customers in the construction and mining industries — and their visions for the future.

**Rod Bull,
CEO,
Komatsu North America**

Rod Bull serves as Chief Executive Officer of Komatsu North America, the company's largest global region, overseeing construction, mining, forestry, forklifts and digital solutions. With more than 25 years in the heavy equipment industry, Bull brings deep expertise in manufacturing operations, field leadership and global customer engagement.

Raised around equipment in central Illinois, Bull's roots in the industry run deep. He worked for his family's tree removal business as a teenager, gaining hands-on experience that shaped his appreciation for machinery and hard work. After earning a bachelor's degree from Eastern Illinois University and later an MBA from the University of Illinois Springfield, he began his career as a pricing analyst in the heavy equipment sector, building a strong foundation in dealer relations and customer-focused problem-solving.

"What I love about our industry is that every customer has real challenges — and we get to help solve problems that truly matter," said Bull. "There is no question that for them to win a bid or secure a project, they have to have the right partners, and we believe Komatsu is that. We have an opportunity to add real value to their businesses."

Bull has held a series of senior leadership roles across parts marketing, regional mining operations, manufacturing and field operations since joining Komatsu in 2011. Following Komatsu's acquisition of Joy Global in 2017, he led loader manufacturing in Texas, then oversaw operations in the mining, construction, forestry and technology fields before being named CEO in 2025. He also completed the Advanced Management Program at The Wharton School.

"I've been very blessed to be surrounded by great people who gave me opportunities to learn different parts of the business," Bull commented.

Bull is known for his strong belief in customer centricity, workforce development and collaboration across the industry. Outside of work, he is married to his high school sweetheart, Gina, and they have three children. He enjoys reading, spending time with his family and staying connected to the field side of the business — where his passion for the industry first began.

Q **uestion: How does innovation and technology shape Komatsu's strategy today?**

Answer: Innovation starts with a simple question: What problem is the customer trying to solve? Technology is not pursued for its own sake but as a way to make work safer, more productive and more sustainable. Historically, Komatsu has been known for quality and reliability, and that foundation remains unchanged. What is evolving is how technology is developed and deployed.

"What I love about our industry is that every customer has real challenges — and we get to help solve problems that truly matter."

*— Rod Bull,
CEO,
Komatsu North America*

The organization is investing heavily in advanced automation, electrification and digital platforms, while also partnering with technology leaders outside traditional heavy industry. These partnerships allow the company to move faster, learn from adjacent industries and bring proven solutions into mining, construction and forestry. A key focus is autonomous equipment — haulage, loading and dozing — designed to help customers address labor shortages, rising costs and productivity constraints.

Equally important is how technology is developed. By adopting strategic development and testing cycles, the company aims to sustain long-term leadership rather than short-term advantage. Innovation is viewed as an ecosystem — internal expertise combined with external partners, all aligned around customer outcomes.

Q **uestion: What does a customer-first approach look like in practice?**

Answer: Customer focus is deeply embedded in the culture. It begins with spending time where the work happens — a concept known as *gemba* — on jobsites, in shops and in production facilities. This philosophy ensures that strategies and products are grounded in real-world conditions rather than assumptions.



Komatsu's PC365LC-11 excavator with electric work equipment technology and intelligent machine control (IMC) dozers are part of Komatsu's commitment to improving production, efficiency and sustainability.

A significant portion of new product development is driven directly by customer feedback. Engineers and product teams observe operations firsthand, test solutions in the field and refine designs based on real use. This continuous feedback loop helps ensure that equipment, technology and services deliver measurable value.

Customer focus also extends beyond the machine itself. Service, parts availability and technical support are viewed as critical components of the value proposition. The goal is to allow customers to focus on their projects while relying on a trusted partner to support the full life cycle of their equipment.

Question: How does Komatsu differentiate itself as a market leader?

Answer: Market leadership is built on three pillars: quality, safety and accessibility. Quality and reliability define the products, while safety guides how they are designed, built and supported.

Safety is a shared responsibility that starts with strong leadership and extends across every team member of the organization. We work hard to keep leaders and stakeholders connected, aligned and focused on our ultimate goal of zero harm. Our top priority is to help ensure everyone returns home healthy and safe to their family each day. Another key differentiator is accessibility. Customers and dealers can reach deep into

the organization, including engineering and manufacturing teams, to resolve challenges quickly. This openness creates trust and accelerates problem-solving.

Market leadership is also reinforced through strong dealer partnerships and a growing brand presence. Rather than relying on aggressive marketing, the company focuses on consistency — delivering the same high standard of experience across products, services and regions. This approach strengthens long-term relationships and reinforces credibility in the marketplace.

"Selling equipment is only the beginning; long-term growth comes from supporting customers throughout the entire equipment life cycle."

*— Rod Bull,
CEO,
Komatsu North America*

Question: What has driven Komatsu's growth?

Answer: Growth is driven by a holistic view of value. Selling equipment is only the beginning; long-term growth comes from supporting customers throughout the entire equipment life cycle. Service contracts, rebuild programs, parts support and digital tools all play a role in reducing the total cost of ownership for customers while creating sustainable revenue streams.

'Komatsu is focused on balancing heritage with momentum'

... continued

Significant investments in infrastructure support this strategy. Modern manufacturing plants, rebuild centers and distribution facilities enable faster response times and higher-quality service. These investments also support export growth, positioning North America as a critical hub for production and innovation within the global organization.

Workforce development is another growth driver. Komatsu is expanding training programs, partnerships with schools and trade organizations, and flexible learning platforms to attract and develop the next generation of technicians and operators. Addressing labor shortages is not just a workforce issue — it is essential to supporting customer growth as well.

Question: How does Komatsu view the industry's future as it celebrates more than a century of notable achievements?

Answer: The future is collaborative. The challenges facing heavy industry — labor availability, sustainability, cost pressures and regulation — cannot be solved by individual companies acting alone. Komatsu sees its role as part of a broader community that includes customers, dealers, competitors, technology partners and industry associations.

Technology will continue to play a central role, particularly in automation, electrification and data-driven operations. At the same time, sustainability will extend beyond emissions to include processes, supply chains and long-term workforce health.

Nothing is more important than keeping safety at the center of how we operate, and that's a commitment I work to reinforce every day. As we look ahead to the next 100 years, safety will remain at the forefront of everything we do. It is fundamental to our culture, embedded in the way we operate and essential to how we grow and plan for the future.

That unwavering commitment not only defines how we work today but also reflects the values that have shaped Komatsu. With more than a century of history, Komatsu is focused on balancing heritage with momentum. Its origins were rooted in protecting livelihoods and creating value through skilled work, and that philosophy continues to guide decisions today. By investing in people, embracing partnerships and staying relentlessly customer-focused, the organization believes it is well positioned to lead the industry forward — responsibly, collaboratively and with ambition for the long term. ■



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Committed to innovation

Epiroc unveils next-generation COPROD 89 drill string that's built to perform in the toughest surface drilling conditions

Epiroc has introduced the next generation of its COPROD technology with the launch of the COPROD 89 drill string, designed for surface mining and quarrying applications. Built to improve durability, precision and productivity, the new system is engineered to deliver faster drilling while lowering fuel use, supporting both operational efficiency and sustainability goals.

The COPROD 89 is compatible with Epiroc surface drill rigs such as the SmartROC C50, where it supports blast hole diameters of approximately 3.5 to 5.5 inches, and is part of a broader COPROD portfolio covering a wide range of surface drilling needs.

"The new Epiroc COPROD 89 drill string is built to perform in the toughest conditions, helping our customers achieve more with less."

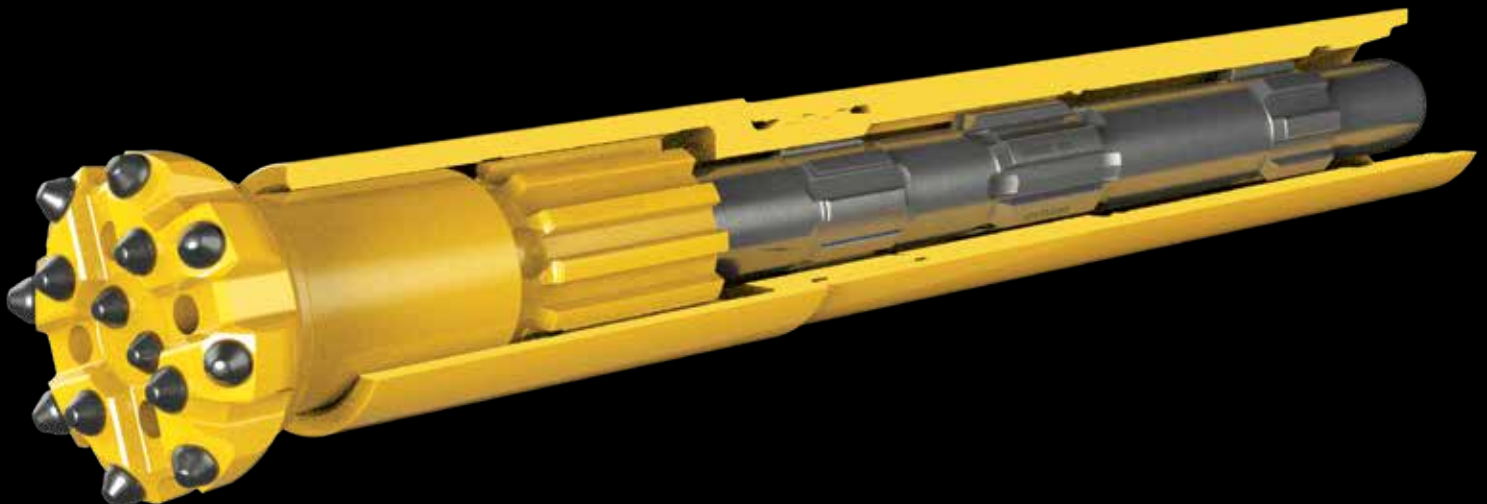
*– Fredrik Gransell,
Head of Strategic Marketing for
Tophammer Rock Drilling Tools,
Epiroc*

The COPROD 89 builds on Epiroc's established COPROD concept, which combines the penetration rate and fuel efficiency of tophammer drilling with the hole straightness and quality typically associated with down-the-hole (DTH) drilling. It features

improved wear resistance and simplified maintenance, contributing to a lower total cost of ownership over the life of the drill string.

The COPROD system uses a threaded drill tube to transmit rotation and an unthreaded impact rod suspended inside the tube to transfer impact energy directly to the rock. By eliminating energy loss through threaded connections, the design improves efficiency and reduces wear. Enhanced flushing capability helps increase the rate of penetration and reduce fuel consumption.

"This launch is a testament to our commitment to innovation and customer value," said Fredrik Gransell, who is the head of strategic marketing for tophammer rock drilling tools at Epiroc. "The new Epiroc COPROD 89 drill string is built to perform in the toughest conditions, helping our customers achieve more with less." ■



Epiroc's next-generation COPROD 89 drill string is engineered for durability, precision and productivity in surface mining and quarrying applications.



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New wide-application engine platform

Komatsu focuses on performance, efficiency and lower costs with streamlined design and higher output with the next-generation 12.7-liter DBA127 engine

Komatsu is advancing its engine lineup with the DBA127, a new 12.7-liter platform engineered to improve performance, simplify maintenance and lower total cost of ownership. The next-generation diesel engine debuted in the recently introduced WA475-11 and WA485-11 wheel loaders and powers the new HM460-6 articulated truck. Komatsu expects to expand it into a wide range of machines, including the upcoming D175AX-10 dozer.

"The engine has a wide horsepower application range, which is an advantage in allowing us to use it in multiple machines."

*– Bruce Boebel,
Director of Products and Service,
Komatsu*

"For the development of this new engine, Komatsu engineers took a step back and thought of new ways to simplify design without sacrificing durability and longevity, which Komatsu engines are known for," said Bruce Boebel, Director of Products and Service, Komatsu. "The engine has a wide horsepower application range, which is an advantage in allowing us to use it in multiple machines."

Instead of modifying an existing design, Komatsu engineers took a clean-sheet approach to the new DBA127, rethinking combustion and airflow to create a more efficient, streamlined engine. The result is higher horsepower and torque combined with reduced complexity. It features an EGR-less (exhaust gas recirculation) design. This helps prevent issues commonly associated with EGR engines while also boosting power and simplifying aftertreatment.

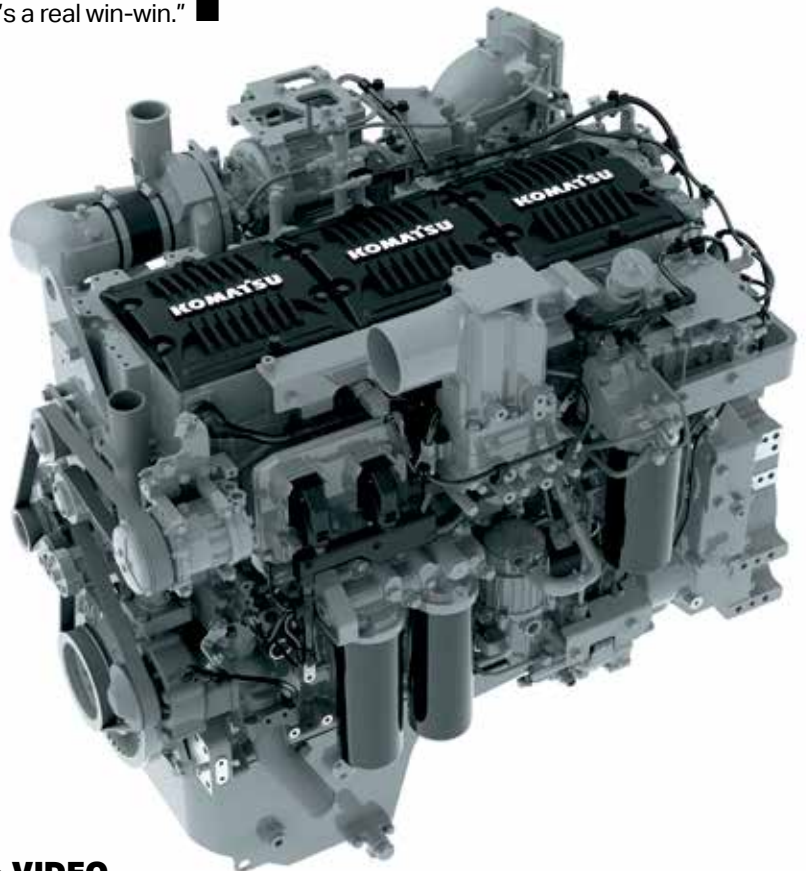
Boebel emphasized that despite its streamlined design, the DBA127 delivers strong performance. For instance, the new HM460-6 produces up to 518 gross horsepower at 1,700 rpm and 2,067 foot-pounds of torque. This recently launched articulated truck features a twin-turbo version of the DBA127, a setup that delivers quick throttle response and sustained power, supporting productivity in demanding applications.

While improving the aftertreatment system, the diesel particulate filter (DPF) exchange interval was extended to 8,000 hours, reducing downtime and operating costs. All routine service points, including filters and fluid access, are located on one side of the engine, making preventive maintenance faster and easier. An oil mist separator replaces traditional filtration components, reducing the need for regular replacements and lowering maintenance demands. The DBA127 is also Komatsu's first overhead-camshaft engine, eliminating pushrods and reducing the overall number of parts.

"The DBA127 has 20% fewer parts than our previous engines, which reduces potential failure points," stated Adam Trebolo, Director of Sales and Marketing, Komatsu. "At the same time, we maintained the high durability that Komatsu is known for. It's a real win-win." ■



Watch the video



► VIDEO

Komatsu's new DBA127 engine is a simplified platform that eliminates exhaust gas recirculation (EGR) and is designed to reduce downtime while delivering high performance.

Full-cycle forestry solutions

Komatsu broadens its forestry lineup with equipment and technology designed to support the full cycle of timber production

From harvesting and extraction to silviculture and planting, Komatsu's forestry equipment helps contractors fell, harvest, load and process timber.

"Komatsu manufactures a wide variety of forestry machines that are high-performing, high-quality and built for the toughest conditions," said Doug Morris, Vice President of Komatsu's North American forestry business. "Whether a customer is in cut-to-length applications or needs full-tree solutions, we offer a broad range of products and technology that perform well in each segment."

Komatsu's forestry lineup includes forwarders and wheeled harvesters for cut-to-length work, harvester heads for processing, swing machines for log loading and processing, TimberPro tracked machines for harvesting and felling, and Bracke products for silviculture and planting applications. That application-specific range gives contractors options that fit their production methods, terrain and timber conditions.

"We have continued to invest in forestry by expanding our product portfolio," Morris stated. "That gives customers a wider range of equipment options suited to the way they work and the conditions they face."

Operator simulator training

In addition to iron in the field, operator development remains a key part of the equation.

The Komatsu wheeled harvester operator simulator allows operators to train in a controlled environment before working in the woods.

"The simulator significantly shortens the learning curve for an operator and helps get that person ready for a production environment," Morris explained. "They can refine their techniques and learn how the machine responds before they ever step into an actual machine. At a time when the industry is really struggling to find operators with a lot of experience, simulators help people become productive much faster."

Full-cycle support

Today, forestry equipment is about more than production. Customer support, parts availability and operator comfort all play an important role in equipment decisions. Through decades of relationships with customers and distributors, Komatsu has shaped its equipment to meet customers' evolving needs.

"By listening to customer input and investing in products and technologies across the full forestry cycle, Komatsu is positioned to support customers well beyond production," Morris concluded. "That means giving them the equipment, service and support they need to operate efficiently and plan for the long term." ■





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Articulated Trucks				
2021 Komatsu HM400-5	12054	E011964	Louisville, KY	8,130
2021 Komatsu HM300-5	11312	E014091	Evansville, IN	7,200
Compaction				
2019 HAMM H 7i	H2700028	E013719	Nashville, TN	1,274
2019 HAMM H 10i P	H2351525	E011675	Louisville, KY	1,970
2021 HAMM H 10i P	H2352419	E013630	Nashville, TN	1,561
2021 HAMM H 10i	H2840026	E013631	Nashville, TN	1,852
2020 HAMM H 10i	H2352009	E013718	Nashville, TN	1,483
2020 HAMM H 10i	H2352018	E012703	Nashville, TN	1,193
2023 HAMM HC 100i P	H2520066	E010242	Corbin, KY	404
2023 HAMM HD 8 VV	H263.1991	E006148	Indianapolis, IN	932
Dozers				
2024 Komatsu D51PX-24	B25665	E007537	Little Rock, AR	2,019
2023 Komatsu D51PX-24	15896	E008685	Nashville, TN	1,163
2018 Komatsu D61EX-24	B60510	PTC1174	Knoxville, TN	5,717
2024 Komatsu D61PX-24	B66800	E005438	Indianapolis, IN	4,515
2023 Komatsu D71PXi-24	71563	E013312	Evansville, IN	4,233
2023 Komatsu D39PXi-24	100965	E009159	Louisville, KY	1,932
2023 Komatsu D39PXi-24	101019	E007921	Louisville, KY	3,447
2024 Komatsu D39PX-24	101422	E012207	Nashville, TN	1,360
2024 Komatsu D39EX-24	101441	E013070	Louisville, KY	163
2023 Komatsu D51EXi-24	B25374	E005369	Louisville, KY	1,013
2024 Komatsu D51PXi-24	B25697	E013032	Springdale, AR	2,235
2024 Komatsu D51PXi-24	B25696	E013033	Springdale, AR	2,548
2024 Komatsu D51PXi-24	B25703	E013034	Springdale, AR	2,519
2024 Komatsu D51PXi-24	B25699	E013112	Springdale, AR	3,108
2024 Komatsu D51PXi-24	B25704	E013503	Springdale, AR	2,273
2023 Komatsu D61PXi-24	45925	E012200	Louisville, KY	2,422
2024 Komatsu D71PXi-24	72321	E013006	Louisville, KY	2,110
Drills				
2022 Epiroc T50-12	CNN21SED0179	PT34880	Evansville, IN	1,427
Excavators				
2023 Takeuchi TB235-2R	12360	E011790	Kingsport, TN	394
2023 Takeuchi TB290CR	185109693	E009024	Nashville, TN	2,230
2024 Takeuchi TB370CL	170002787	E011795	Little Rock, AR	107
2020 Komatsu PC88MR-10	9163	E009288	Memphis, TN	3,004
2024 Komatsu PC88MR-11	C40611	E008071	Little Rock, AR	1,426
2025 Komatsu PC290LC-11	C60200	E013110	Little Rock, AR	2,869
2024 Komatsu PC360LCi-11	A38861	E011791	Bowling Green, KY	2,685
2025 Komatsu PC360LC-11	A40652	E012373	Little Rock, AR	1,852
2024 Komatsu PC360LC-11	A40441	E012831	Little Rock, AR	2,755
2024 Komatsu PC900LC-11	10020	E010986	Stanville, KY	5,035
2025 Komatsu PC88MR-11	C41102	E010740	Nashville, TN	841
2025 Komatsu PC170LC-11	C10110	E010187	Tupelo, MS	132
2023 Komatsu PC210LC-11	C81751	E010858	Little Rock, AR	4,315
2024 Komatsu PC210LC-11	C82635	E013035	Springdale, AR	2,878



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