

A publication for and about Power Equipment Company's customers • www.PowerEquipmenteer.com • Issue 4, 2024







Andy Moon

POWER EQUIPMENT

Dear Valued Customer:

For years, GPS grade control has been used to enhance production and efficiency. Those employing integrated systems on their machines are assisted in increasing their production time by not having a mast or cables to take down or put up.

If you still have conventional excavators and are not using a grade control system, you may benefit from GPS by retrofitting those machines with Komatsu's Smart Construction 3D Machine Guidance. The solution is also now available as a factory install on new machines. As you're looking to upgrade your fleet, it is a good consideration. Read the article in this issue to learn more about the advantages of 3D Machine Guidance.

You can even get 3D Machine Guidance on a new Komatsu compact hydraulic excavator. These smaller machines pack a punch and are designed to drive high production in confined spaces, helping to reduce the need for hand digging. They are fast and versatile, and you can equip them with attachments for demolition and other tasks.

Compact excavators are just a small sample of the equipment Komatsu manufactures for various applications. You can see how Komatsu supports the aggregate industry by reading the article about the machines Komatsu displayed at World of Asphalt and AGG1, including an HM400-5 articulated haul truck, a WA475-10 wheel loader and an HB365LC-3 hybrid excavator.

There are also valuable articles about mental health awareness and support, bonus depreciation, and the benefits of Reman parts and components.

As always, if there is anything we can do for you, please feel free to contact one of our branch locations covering Tennessee, Arkansas, and parts of Virginia and Mississippi.

Sincerely,

Power Equipment Company

under to Man

Andy Moon, President

A message from Power Equipment Company



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Published for Power Equipment Company.
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Andy Moon, President

Shawn Robins,

Vice President, Product Support

Tim Hancock,

General Manager, Credit & Finance

Mike Luster,

Vice President, Regional Sales Manager (Nashville)

Darryl Thompson,

Vice President, Regional Sales Manager (Memphis, Tupelo, Little Rock)

Justin Kiser,

Regional Sales Manager (Knoxville, Kingsport, Chattanooga)

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Regional Branch Manager, Northwest Arkansas

Brian Bourne,

Sales Manager, Central and South Arkansas

Aaron Kiser,

Corporate Rental Sales Manager

Steve Woodby,

Corporate Sales Administration and Inventory Manager

Jami Frank,

Senior Marketing Coordinator

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Paving a legacy

W G Construction Company Inc. specializes in highway paving, milling and material production in Mississippi



Michael Gowdy, Owner and President



Jake Gowdy, Vice President

ince its inception in 1998, W G
Construction Company Inc. has
established itself as a key player in the
Mississippi highway paving industry. Founded
by Michael Gowdy and Tommy Walter in Ripley,
Miss., the company has grown from relying
on a flatbed and some used equipment to a
multifaceted enterprise known for its diverse
capabilities and high-quality work.

"Originally, we took on some risk borrowing a lot of money to start our paving business and betting on ourselves," reminisced Michael Gowdy, the owner and the president of W G Construction. "We put our heads down and went to work. We were blessed along the way and grew from 10 or 12 people to as many as 75 at one point."

Since Michael purchased Tommy's portion of the company, W G Construction has specialized in highway paving, milling and other related tasks. The firm's past expertise includes building bridges and boxes, but the company has scaled back those portions of the operation to focus on paving and material production from its pits.

Today, W G Construction prides itself on its versatility and the capabilities of its superintendent and foremen, who Michael credits with making the company successful. "I feel like we've got probably the best superintendent and foremen," Michael said proudly. "They are very knowledgeable and make the company a whole lot better. Our turnover rate seems to be very low comparatively in the market. One of our biggest strengths is the people we have."

That includes Vice President Jake Gowdy, who joined the company more recently but has been immersed in the industry from a young age.

"I've done this since I was old enough to work," he shared. "I have pictures of me climbing on rock piles when I was little. This was familiar and something I knew how to do, such as bidding jobs and managing our equipment."

Equipment and operation

W G Construction utilizes a fleet of WIRTGEN GROUP equipment for its paving projects, which helps the company deliver smoother surfaces and better overall quality. A pair of WIRTGEN W 200 Fi cold milling machines offer 7-foot, 3-inch milling capacity and are primarily used for the company's highway and municipal projects. The ability to mill large sections of pavement quickly and accurately helps enhance W G Construction's productivity. The machines allow the company to execute precise milling work, ensuring the pavement is accurately prepared for the subsequent paving processes. The efficiency and precision of the WIRTGEN mills have contributed to the high standards W G Construction maintains across all its projects.

Complementing its milling equipment, W G Construction utilizes two VÖGELE pavers: a SUPER 1703-3i and a SUPER 2003-3i. The 1703-3i has an 8-foot, 6-inch width for city and municipal work, while the 2003-3i has a larger 9-foot, 10-inch width for heavy highway projects. Both pavers offer versatility and high performance, enabling the company to handle a wide range of paving scenarios with ease.

W G Construction's fleet also includes HAMM rollers to reach compaction. The rollers work in tandem with the WIRTGEN and VÖGELE equipment to ensure a high-quality finish on every project.

In addition to the paving work, W G Construction operates a couple of pits that supply materials for its projects.

An operator uses a Komatsu PC240LC excavator to load material for screening at W G Construction's pit.





With a Komatsu PC290LC excavator, an operator loads material from W G Construction's pit into a Komatsu HM300 articulated haul truck.

"The pits in this area typically have clay gravel, and below it, wash gravel that you can process and sell to concrete plants," Michael explained. "Every highway project has some type of shoulder material in it that requires gravel. By operating the pit, we're able to control our own supply of material and sell the excess when necessary."

To extract and transport the material, W G Construction relies on a fleet of Komatsu equipment, including HM300 articulated haul trucks, a PC290LC excavator, a PC240LC excavator, D65PX and D51PX dozers, and a WA380 wheel loader.

"In the pits, we generally run two HM300 Komatsu trucks," Michael elaborated. "We use the trucks to haul the overburden, or we'll push the overburden with the dozers. Once we reach good material, we use the excavators and loaders to remove the material and sort it at our screening plant."

For W G Construction, adding Komatsu and WIRTGEN GROUP equipment proved to be an essential move, especially during challenging times like the COVID-19 pandemic.

"We spent a lot more money on equipment to get better and nicer machines because



W G Construction mills a road with a WIRTGEN W 200 Fi cold milling machine.

you can't control who gets sick, but you can control if your machines are running or not," Jake stated. "The Komatsu and WIRTGEN GROUP equipment allowed us to stay operational even when COVID-19 kept some of our key employees out. The machines are intuitive enough that we could get by with less experienced operators until our more experienced operators were healthy."



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Continued . . .

'Power Equipment goes above and beyond to take care of us'

... continued

Power Equipment support

W G Construction maintains a strong relationship with Power Equipment Company, which supplies and supports the Komatsu and WIRTGEN GROUP machinery.

"A lot of the reasons why we operate the equipment that we have goes back to the relationship with Power Equipment," Michael noted. "Everyone has equipment problems from time to time, but if everybody works together to resolve them, you've done all you can do. Power Equipment goes above and beyond to take care of us where other dealerships have dropped the ball."

(L-R) W G Construction's Jake Gowdy and Michael Gowdy rely on Power Equipment's Chad Roberts for their WIRTGEN GROUP and Komatsu equipment.

Jake echoed this sentiment, praising Power Equipment sales representative Chad Roberts.

"Chad is easy to talk to and get information from," commented Jake. "He takes care of us, comes around to check on us, and does his job very well. Even if you've got problems that aren't necessarily in his field, he'll try to help navigate and solve them."

Future

Looking to the future, W G Construction plans to remain focused on its core areas of highway paving, milling and gravel.

"The DOT work and state aid work sort of dictate our path," Michael stated. "We're more versatile than we've ever been, but the paving, milling and gravel side have been good to us. That's our bread and butter. As long as we can stay with that, we'll be happy."

Jake added optimistically, "We've worked hard to build a broad, strong foundation. The opportunity is there; we just have to make it happen."

With a commitment to quality and an experienced, loyal team that takes pride in its work, W G Construction is poised to continue its legacy of excellence in the highway paving industry.

"In 20 years, when you're driving over that same road and it's still smooth, we did it, and that's something you can be proud of,"

Jake concluded.

*The opinions expressed here are from the end user as quoted. The results described herein are those of these end users under certain conditions. Individual results may vary.





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Excelling in commercial excavation

Zane Brooks Excavating Inc. increases efficiency with cutting-edge Komatsu IMC equipment



John Brooks, Project Manager

ane Brooks Excavating Inc. has been a staple in the commercial excavation industry for over four decades. Founded by Zane Brooks in 1983, the Kingsport, Tennessee-based company started out as a small residential grading contractor with a strong work ethic. Today, the two-generation family business is operated by Zane and his wife, Theresa Brooks, along with their children John and Corey Brooks.

"My dad started small, with just him and a few guys," John shared. "Over the years, he grew the company into what it is today, and now, as the next generation, we're keeping his legacy alive while pushing forward with new tools and technologies."

Zane Brooks Excavating primarily focuses on commercial sitework, including grading, drainage and storm sewer projects. The company has carved out a niche by excelling in medium-sized, quick-turnaround projects like fast food restaurants, schools and healthcare facilities.

thrive," John explained. "Whether it's a school or a doctor's office, we get in, get the work done, and move on to the next site." Zane Brooks Excavating's growth has been

"Faster-paced projects are typically where we

Zane Brooks Excavating's growth has been steady, and the family business now operates within an hour's radius of Kingsport, serving the Tri-Cities area. Despite the company's success, it has maintained a relatively small team, usually around 10 to 12 employees, which allows Zane Brooks Excavating to remain agile and responsive to its clients' needs.

"We're not the biggest, but we're not the smallest either," John noted. "We've found what we're good at, and that's turning over projects quickly while maintaining a high standard of work. It's where we excel, and it's why our clients keep coming back."

Implementing technology

One of the key factors in Zane Brooks Excavating's efficiency is its investment in technology. By using advanced machinery such as Komatsu Intelligent Machine Control (IMC) equipment, the company has significantly enhanced its productivity.

"The first IMC machine we added was a Komatsu D51PXi-24 dozer," commented John. "Being able to see exactly where you are on the job and what you need to do eliminates a lot of the guesswork. It speeds up the entire process, from grading to utilities installation."

Zane Brooks Excavating also utilizes a Komatsu PC210LCi-11 IMC excavator, which has proven invaluable for complex excavation tasks. The integration of IMC technology in this machine allows for precise digging and grading, ensuring that every job is completed to the exact specifications required. This level of precision not only enhances the quality of work but also significantly reduces the time spent on each project.

"We can dig foundations, trenches and footers with incredible precision, which helps us stay on schedule and avoid costly mistakes," John elaborated.

Zane Brooks Excavating's most recent acquisition was a Komatsu D51EXi-24 IMC dozer. This dozer's capability to handle

An operator cuts to grade with a Komatsu D51PXi-24 Intelligent Machine Control (IMC) dozer.





An operator uses a Komatsu PC210LC excavator to pick up material.

detailed grading work has allowed Zane Brooks Excavating to tackle a variety of challenging terrains with confidence, further boosting its efficiency on the job site.

Support from Power Equipment

Zane Brooks Excavating's relationship with its distributor, Power Equipment Company, has also been instrumental to its success. Power Equipment provides ongoing support and training, ensuring that Zane Brooks Excavating gets the most out of its investment in advanced machinery.

"Power Equipment has been great on the support side," John declared. "They're always there when we need them, whether it's answering questions or helping us learn new aspects of the machines. They've really been a valuable partner for us and a huge resource."

John especially appreciates the exceptional service provided by Territory Manager Ryan Murphy.

"He's always there for us," stated John.
"It's a privilege and honor to be able to have
the opportunity to get something, so we
take our time and ensure each investment
and purchase is what we're looking for. He's
understanding of who we are, how we roll, and
he offers great guidance. Power Equipment
helps ensure that we're making the right
decisions for us."

Beyond basic support, Power Equipment has also played a key role in training Zane Brooks Excavating's operators on the latest technology, so the company can fully leverage the capabilities of the Komatsu machines. This hands-on approach has been essential in maximizing the efficiency and effectiveness of the equipment.

"Power Equipment doesn't just sell us machines; they make sure we know how to use them to their fullest potential," John emphasized. "Their training sessions have been invaluable, especially as



Continued . . .

'It's all about being efficient'

... continued

we've integrated more technology into our operations."

In addition to the support from Power Equipment, Zane Brooks Excavating benefits from Komatsu Care, which is a maintenance program that helps the business keep its machines in top condition without disrupting its workflow.

"What's great about the Komatsu Care program is that they schedule the maintenance, so we don't have to worry about it," said John. "They come out when it's convenient for us, even in the evening, to make sure our machines are ready to go the next day."

Looking ahead

Moving forward, John is optimistic about the continued growth and success of Zane Brooks Excavating. The family business plans to expand its fleet with more GPS-equipped machines and continue taking on challenging projects that require its unique combination of expertise and technology.

"We've got some good projects lined up, like school projects and convenience stores, and we're definitely looking at adding another Komatsu PC210LCi-11 excavator," John revealed. "We're always looking to improve and stay ahead of the curve. It's all about being efficient and delivering quality work on time."

As Zane Brooks Excavating looks to the future, it remains committed to its core values of honesty, hard work and family. These values, combined with a willingness to embrace new technologies, ensure that the company will continue to be a trusted name in the commercial excavation industry for years to come.

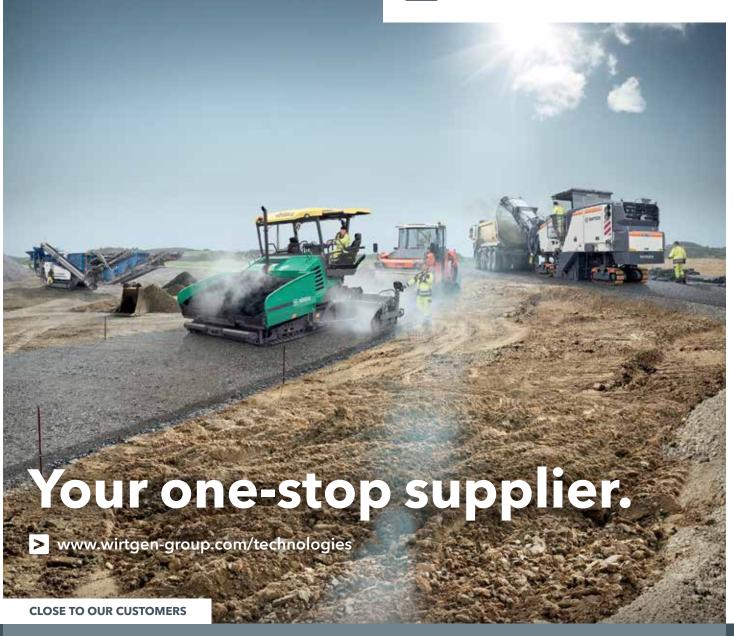
"Zane Brooks Excavating is more than just a business," John concluded. "It's a tool that our family has used to build a legacy, not just for us, but for the people who work with us and their families. We plan on being around for a long time."

*The opinions expressed here are from the end user as quoted. The results described herein are those of these end users under certain conditions. Individual results may vary.

(L-R) Power Equipment Territory Manager Ryan Murphy helps Zane Brooks Excavating Project Manager John Brooks find the best equipment for his projects.







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Raising awareness and offering support

CONEXPO-CON/AGG joins the movement to shed light on mental health

ONEXPO-CON/AGG, North America's largest construction trade show, is shining a light on mental health issues in the construction industry. Recognizing the unique challenges faced by professionals in the field, the organization has launched a comprehensive resource hub dedicated to mental wellness.

A recent report, Construction Working Minds White Paper 2024,¹ showed that 83% of construction workers have experienced some form of moderate to severe mental health issue. Findings show that compared to other industries, construction ranked first in pain reliever abuse and marijuana and heroin use. The industry ranked second in substance use disorders and heavy drinking. The report noted that construction workers are at particularly higher risk for opioid addiction and overdose deaths.

These statistics follow a 2020 Morbidity and Mortality Weekly Report² from the Centers for Disease Control and Prevention (CDC) that found that 40% of U.S. adults reported struggling with mental health or substance abuse and 11% seriously considered suicide.

The construction industry has one of the highest rates of suicide at 53.3 per 100,000 U.S. workers. That rate is four times greater

than the national average and five times greater than all other construction fatalities combined, according to the CDC and reported by the Associated General Contractors of America (AGC).³

"We cannot stand by while a silent epidemic of suicide takes place within our industry," said Stephen E. Sandherr, former CEO of AGC. "We want to reduce the stigma of mental health issues in this industry, let people know it is okay to ask for help and, ultimately, save lives."

The AGC Mental Health & Suicide Prevention Task Force compiled a wealth of tools and resources, including a series of videos telling the stories of industry professionals who have struggled with mental health. Those are available at https://www.agc.org/mental-health-suicide-prevention.

Know the signs

There are several warning signs for suicide. Seek help if you notice these symptoms in yourself, and look out for these red flags in your crew, so you can guide them to support and resources. A list of warning signs from the Construction Industry Alliance for Suicide Prevention⁴ includes:

- Feeling sad or depressed most of the time
- Talking about feeling trapped or wanting to die
- Extreme mood swings
- · Increased use of alcohol or drugs
- · Decreased self-confidence
- · Feeling hopeless and helpless
- Sleeping too much or too little
- Feeling anxious, agitated or reckless
- · Withdrawing from family and friends
- Talking about being a burden to others

Warning signs specific to construction workers include:

- · Decreased productivity
- · Increased conflict among co-workers
- · Near hits, incidents and injuries
- · Decreased problem-solving ability
- Increased tardiness and absenteeism







The construction industry is facing an ongoing mental health crisis with a report saying that 83% of construction workers have experienced some form of moderate to severe mental health issue.

Changing our approach

CONEXPO-CON/AGG's initiative aims to change the industry's approach to mental health by providing actionable resources, sharing inspiring personal stories and offering practical advice for both employers and employees. With a focus on creating a supportive community, CONEXPO-CON/AGG is committed to bringing awareness to the mental health struggles prevalent in the construction sector and fostering an environment where seeking help and discussing mental wellness is normalized and encouraged, according to the organization.

"The construction industry is filled with professionals committed to precision in everything they do," said CONEXPO-CON/AGG Show Director Dana Wuesthoff. "This level of attention and care must also be given to the mental health of all construction professionals. CONEXPO-CON/AGG is committed to breaking down stigmas and creating a future where mental health isn't an afterthought but the cornerstone of our industry."

CONEXPO-CON/AGG's new comprehensive resource hub can be found online at

https://www.conexpoconagg.com/mental-health. Content includes the award-winning CONEXPO-CON/AGG podcast in which Denis Cashman, Co-owner of Stone Etc. Ltd., shares his battle with addiction and his journey of recovery. Another episode, featuring Priestly Demolition President Ryan Priestly, tackles managing the stress of construction and how to maintain a work/life balance in an industry that doesn't always make it easy to sit back and appreciate achievements, the organization noted.

Other resources and articles available in the CONEXPO-CON/AGG resource hub include Tips for How to Support Your Employees' Mental Health, How to Reduce Stress in Construction, and Breaking the Stigma: Talking About Mental Health in Construction.

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- 3. https://www.agc.org/mental-health-suicide-prevention
- 4. https://www.preventconstructionsuicide.com/get-informed

Editor's Note: If you are in a mental health crisis, call or text 988 to speak to a crisis counselor now. You can also text HOME to 741741 to reach the Crisis Text Line and speak to a live, trained crisis counselor.

Teeing up success for ABC

Golf tournament fosters networking, community and growth in the Northwest Arkansas construction sector



Shawn Robins, Vice President of Product Support, Power Equipment Company



Bill Roachell, Chapter President, ABC of Arkansas



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he Associated Builders and Contractors (ABC) of Arkansas hosted its annual Northwest Arkansas golf tournament at Lost Springs Golf & Athletic Club in Rogers, an event that has become a cornerstone for networking and camaraderie among construction industry professionals in the region. This year's tournament, sponsored by Power Equipment Company, drew an impressive turnout, selling out all 50 team slots in just four hours. The tournament featured two rounds, one in the morning and one in the afternoon, and served as a key fundraiser for ABC's Arkansas chapter, supporting various educational and charitable initiatives.

"We've been the primary sponsor for this event for three years now," said Shawn Robins, Vice President of Product Support at Power Equipment. "It's a fantastic opportunity to meet with our customers and enjoy a day out on the course. Events like these are perfect for building relationships in a relaxed setting, away from the usual work pressures."

Power Equipment, a heavy equipment dealer and a primary Komatsu supplier, has been expanding its presence in Arkansas for the past three years. Its partnership with ABC has been instrumental in penetrating the Arkansas market, particularly within the aggregate and road-building sectors.

"Arkansas is a great market for us, especially with our focus on aggregate and construction,"

Robins explained. "This tournament allows us to connect with key players in the industry and strengthen our relationships."

The tournament was not just about business; it was also a day filled with fun and memorable moments. Steve Turner, Business Development Manager at Multi-Craft Contractors Inc., shared an unforgettable experience from the event.

"I don't play golf often, but something was different today," Turner recounted. "On the sixth hole, I hit a shot that I thought went over the green. When we got closer, I couldn't believe it — my ball was in the hole! It was my first hole-in-one, and it was incredible."

Supporting a common cause

ABC's annual golf tournament has become one of the most anticipated events of the year for the construction community in Northwest Arkansas, and its popularity is a testament to the strong relationships and sense of community that ABC fosters among its members.

"This is our second-largest fundraising event of the year," said ABC of Arkansas Chapter President Bill Roachell. "The support we receive from our members and sponsors like Power Equipment is a key part of our success. It allows us to continue our mission of providing workforce development, education, training and safety programs for our members. We also support local charities like the Samaritan House in Rogers and do a scholarship for NorthWest

At ABC's annual golf tournament, an attendee attempts a long-distance birdie putt.



Steve Turner aces the sixth hole, the only hole-in-one of the tournament.





ESS personnel gather around the ESS-sponsored tent.



A golf tournament attendee lines up a putt.

Arkansas Community College. The success of this event helps us give back to the community in meaningful ways."

Roachell added, "One of my favorite parts of this tournament is seeing everyone come together. Even though many of these folks are competitors, today they're out here to support ABC and have a good time. It's a day where egos and logos are set aside, and everyone just enjoys the camaraderie."

As the day wrapped up, the participants reflected on the significance of the event beyond just the golf course.

"The friendships and connections we build here are what make this event so special," Turner remarked. "It's not just about winning or losing; it's about coming together to support a great organization and the work they do."



(L-R) The Power Equipment team at ABC's golf tournament includes Tim Hooper, Andy Moon, Shawn Robins and Anthony Boone.



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Bring 3D to conventional excavators

Drive productivity by giving operators high-precision data with Komatsu's Smart Construction 3D Machine Guidance

re you looking for an easy way to improve your conventional excavator's grading performance? Access to 3D advantages offered by Komatsu's Smart Construction 3D Machine Guidance can help by quickly providing operators with the latest design data, effectively measuring payload volume and load counts as well as monitoring production from the office.

Smart Construction 3D Machine Guidance is an entry-level technology solution that brings 3D to conventional excavators, giving operators in the field and managers in the office access to 3D design and topography data that help drive accuracy and promote optimized operations. Using a global navigation satellite system, a machine can determine where it is on the job site and what the target grade is as well as eliminate the need to set up a laser or bench every time the machine moves.

"3D Machine Guidance is an indicate-only system that plays nicely between a standard excavator and Komatsu's Intelligent Machine Control excavators with factory integrated semi-automatic grade control," explained David Yim, Solutions Manager for 3D Machine Guidance with Komatsu's Smart Construction team. "A major benefit of 3D Machine Guidance is that the operator can dig only what's needed, so there's no wasted production and reduced material handling. That allows the operator to be more efficient, saving time and money in the operation."

3DMG Basic, Steer To Indicator

Yim noted that Smart Construction 3D Machine Guidance — formerly Smart Construction Retrofit — has new features such as 3DMG Basic that will eliminate the need for a project file.

"After a project has been localized, an operator can touch the bucket to the ground to create a flat plane surface directly from where the cutting edge is," said Yim. "They can also touch point A then point B and create a sloping surface. Another new feature is the Steer To Indicator that offers horizontal guidance along with vertical guidance. That's a powerful tool for those working in utility applications."

Smart Construction 3D Machine Guidance helps lower the costs of bringing technology into your operations with compact and modular kits that fit most sizes of Komatsu excavator models, including the HB365LC-3 hybrid excavator.

"It is now available as a factory-installed option on new machines or as an add-on through your Komatsu distributor," Yim indicated. "3D Machine Guidance can also be installed and used on many OEM brands of excavators. We encourage anyone who's looking for a system that will improve the production and efficiency of their conventional excavators to contact their distributor about adding 3D Machine Guidance."



Watch the video



Komatsu's Smart Construction 3D Machine Guidance is an entry-level technology solution that brings 3D to conventional excavators, giving operators in the field and managers in the office access to 3D design and topography data that help drive accuracy and promote optimized operations.

> VIDEO



From tight quarters to open spaces

Komatsu compact excavators deliver high production in a wide range of applications

o get high production in confined spaces, you need the right equipment that lets you dig without worrying about hitting structures or obstructions. Komatsu's compact hydraulic excavators offer the design and engineering to get the job done, according to Komatsu Business Development Manager Taimoor Khan.

"Our compact excavators are sized right for work in close quarters whether it's next to a house or a building, in a lane of traffic, or near trees or other sensitive environmental elements," said Khan. "They are built to the same engineering durability requirements as our larger construction and mining excavators. They are quick and reliable, and all come with rubber tracks that reduce ground impact and marring of paved surfaces."

Four models are available, ranging from the 24.4-horsepower PC30MR-5 to the 38-horsepower PC55MR-5. All can be equipped with buckets for digging or a variety of attachments for use in demolition, landscaping and other applications. All are available with open or closed cabs.



Watch the video

Model

PC30MR-5

PC35MR-5

PC45MR-5

PC55MR-5

	Quick Specs	
orsepower	Operating Weight	Bucket Capacity
24.4 HP	6,812-7,143 lbs.	0.07-0.21 yds ³
24.4 HP	8,201-8,532 lbs.	0.07-0.24 yds ³
38 HP	10,737-11,001 lbs.	0.07-0.21 vds ³

0.07-0.24 yds3

11,354-11,618 lbs.

"Which one best fits your operations depends on how you plan to use it," stated Khan. "All are equipped with the hydraulic lines to easily switch attachments or run a thumb. That gives customers versality with the ability to do several jobs with one machine."

In addition to tight quarters, Komatsu's compact excavators can be used for production in open spaces.

"We see a lot of customers use these machines on larger construction sites where you may not need the power and footprint of larger excavators such as shallow utility digs," said Khan. "With proper ventilation, you can also use them for indoor applications. There is a wide range of uses beyond just utilizing them for tight spots."

Add 3D Machine Guidance

Adding Komatsu's Smart Construction 3D Machine Guidance can further increase productivity and efficiency. The add-on kit is an indicate-only system that brings 3D to most conventional Komatsu excavators, giving operators 3D design and topography data that help drive accuracy and promote optimized operations.

"3D Machine Guidance adds further value to these high-quality, dependable compact excavators," noted Khan. "If you are looking for production in a utility-sized machine, these make a great addition to your fleet and are backed by a two-year or 2,000-hour warranty."

Komatsu's compact hydraulic excavators work in a variety of applications. especially on job sites with limited space.

Horse

38 HP





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Discover more ► komatsu.com/imc



Tax-advantaged machinery purchases

Bonus depreciation drops to 60%; machinery must be purchased and placed into service by midnight Dec. 31

his year, bonus depreciation dropped to 60% under the Tax Cuts and Jobs Act of 2017. Bonus depreciation is available for both new and used equipment bought and placed into service by the end of the year. Eligible qualified property includes depreciable assets that typically use the Modified Accelerated Cost Recovery System (MACRS) with a recovery period of 20 years.

Bonus depreciation is meant to encourage businesses to invest in new equipment and machinery by providing them a tax incentive to do so. With the percentage of bonus depreciation dropping, now may be a good time to consider making a purchase.

Higher amounts for Section 179

An additional advantage of bonus depreciation is that it has no limit on the amount. It can

be used in conjunction with Section 179 expensing, another tax savings vehicle, that does have a cap.

The Section 179 deduction limit was raised to \$1,220,000 for 2024, an increase of \$60,000 compared to 2023. After that amount, the expensing percentage begins to reduce. The total equipment purchase limit for this year is \$3,050,000, up from \$2.89 million last year.

Bonus depreciation, which is generally taken after the Section 179 spending cap is reached, will continue to phase down from 60% in 2024 to 40% in 2025, 20% in 2026 and 0% in 2027.

Editor's Note: This article is for informational purposes only. To learn more about how to take advantage of these tax savings, contact your tax adviser or equipment dealer for more information.

You can take 60% bonus depreciation on eligible new and used equipment purchased and placed into service by midnight on Dec. 31.





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Extend equipment life at a reduced cost

Komatsu and SRC of Lexington Inc. work together to provide high-quality remanufactured parts



RC of Lexington Inc. works closely with Komatsu and its dealership network to provide high-quality remanufactured parts that help extend equipment life. The approximately 100,000-square-foot facility in Lexington, Ky., specializes in remanufacturing heavy equipment components for the mining and construction sectors.

Adam Trebolo, Director of Sales and Marketing at SRC of Lexington, detailed the comprehensive processes and technologies that define the facility's operations.

"Typically, we remanufacture components like engines, transmissions, hydraulic pumps and motors," Trebolo explained. "We take old, worn-out parts and completely disassemble them. Parts that can be reused are machined back to the original specifications, and new original equipment manufacturer parts are used for those that can't be salvaged."

There are many benefits of remanufacturing, including cost savings and promoted sustainability.

"Remanufacturing reduces the total cost of ownership significantly," Trebolo emphasized. "Replacing an old engine with a remanufactured one is much cheaper than buying a new machine, and it ensures the equipment is ready for another long service life. Remanufacturing also uses significantly less energy than producing new components. We reuse most of the iron, and we recycle what we can't use, so it's a more environmentally friendly option."

The facility's operations are meticulously organized to ensure quality and efficiency.

"When we receive a core, it's first inspected and identified," said Trebolo. "The disassembly process is kept separate from the assembly to maintain cleanliness, and every part undergoes thorough inspection and machining to meet original equipment specifications."

A cornerstone of SRC of Lexington's success is its pivotal relationship with Komatsu, which has existed since the facility's inception.

"This factory used to be a Komatsu plant until the financial crisis in 2009," Trebolo recounted. "We persuaded SRC to buy the operation, and since then, we've been a separate company but still closely aligned with Komatsu. They are our largest customer, but since then, we've taken on business from other OEMs, as well as some work directly with mines on other products."

Investing in technology

SRC of Lexington's cutting-edge technology contributes significantly to the plant's capabilities.

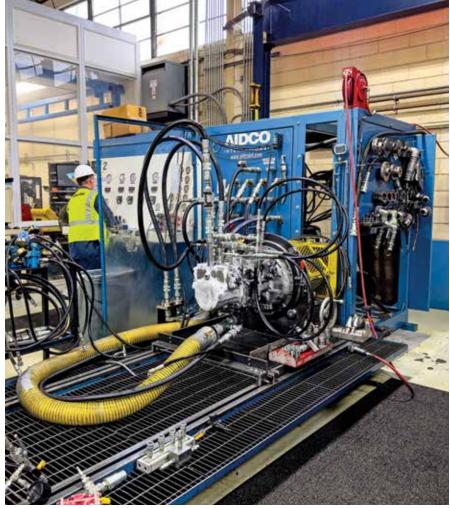
"We use advanced techniques like metal buildup for worn surfaces and high-end machining to ensure parts are restored to their original dimensions," elaborated Trebolo. "Our coordinate measuring machine and 3D printers aid in precision and efficiency."

Trebolo added, "One thing that really makes us unique is we have our own electronic work instruction system software, Task Forge, which ensures every step in the remanufacturing process is followed meticulously. We've developed detailed photo instructions that guide technicians step by step. With over 100,000 steps in our system, we can ensure consistency and quality across all processes."

The facility's focus on lean manufacturing and continuous improvement is evident in its collaboration with the University of Kentucky and Toyota.

To ensure consistency when remanufacturing components, SRC of Lexington employees use Task Forge, an electronic work instruction system software that ensures every step in the remanufacturing process is followed meticulously.





At SRC of Lexington's facility, an employee tests the hose pressure and quality of a remanufactured engine.



An SRC of Lexington employee uses a 3D printer inside the facility's clean room.

"We work on eliminating waste and improving efficiency," stated Trebolo. "For example, we've synchronized the assembly process for similar hydraulic pumps, reducing labor and increasing competitiveness in the market."

Safety, dedicated employees

At SRC of Lexington, safety is paramount.

"We're really proud of our safety record here," Trebolo declared. "We've gone over 1,600 days without a lost-time accident, and we prioritize safety to ensure everyone goes home the same way they came in."

Employee ownership is another unique aspect that drives commitment and quality.

"As an employee-owned company, everyone here has a stake in our success," said Trebolo. "This ownership mentality ensures that our employees are dedicated to producing the highest-quality products."

With a focus on quality, efficiency and sustainability, SRC of Lexington continues to be a leader in remanufacturing capabilities. Its partnership with Komatsu and investment in advanced technology ensure that it remains at the forefront, delivering high-quality, cost-effective solutions to its customers.



Taking precise measurements to return components to OEM standards is a key step in SRC of Lexington's operations.

New solutions on display

World of Asphalt and AGG1 Aggregates Academy & Expo attendees see the latest in equipment and technology to maximize their operations

orld of Asphalt and AGG1 Aggregates Academy & Expo set a new attendance record with more than 15,800 industry professionals convening in Nashville for the 2024 event, a 38% increase compared to the previous 2022 record of 11,400. Attendees could see more than 440 exhibitors, including Komatsu, which displayed an HM400-5 articulated haul truck, a WA475-10 wheel loader and an HB365LC-3 hybrid excavator.

"Komatsu is deeply committed to our aggregate customers, and these products help increase productivity and return on investment," stated Nathaniel Waldschmidt, Product Manager, Excavators, Komatsu. "They are highly productive on mass production job sites and aggregate quarries where efficiency is key."

Komatsu's 473-horsepower HM400-5 has a 44.1-ton capacity, exceptional maneuverability and a smooth ride over rough terrain. The articulated haul truck features the Komatsu Traction Control System (KTCS), which provides excellent performance in soft and slippery ground conditions without sacrificing steering performance. It also features the

K-ATOMiCS transmission, which is fully automatic with an advanced electronic system to reduce shift shock and torque cutoff.

Developed with customer input, the newly designed 290-horsepower WA475-10 has next-generation technology that helps improve productivity and lower fuel costs. Compared to the previous model, it's up to 30% more fuel efficient with 8% more breakout force and 20% more boom lift force. Boom positions are adjustable in the cab with the push of a button, and the bucket positioner can memorize three horizontal settings. The redesigned bucket has generous curves on the side wall to retain material better, and a wrap angle enhances pile penetration to make the bucket easy to fill.

"The HM400-5 and WA475-10 are proven production machines in the aggregate industry, and we believe the HB365LC-3 will be as well," commented Waldschmidt. "It's designed for operations with high swing utilization such as loading crushers."

An ultracapacitor captures energy, then charges and discharges it rapidly to power the HB365LC-3's electric swing motor.

World of Asphalt and AGG1 attendees check out various equipment solutions from Komatsu, including the HB365LC-3 hybrid excavator.





Komatsu personnel provide information about equipment and Smart Quarry solutions during World of Asphalt and AGG1.

When swinging, all available hydraulic power is sent to the boom, arm and bucket for improved cycle times and up to 15% increased production compared to the non-hybrid excavator design. The HB365LC-3 can save operations up to 20% in fuel costs compared to non-hybrid excavators.

Smart Quarry solutions

Besides equipment, Komatsu highlighted its Smart Quarry solutions, which can assess quarry operations' needs and recommend the best fleet to help meet current and future production goals. Using expertise in digital solutions, Smart Quarry helps connect operations with the right tools to better understand, track and optimize mobile equipment, which can result in lower unit costs that help improve the bottom line.

"Our Smart Quarry team can help customers maximize efficiency by offering recommendations and options designed to maximize their productivity and meet their key performance indicators," said Salvador Davalos, Business Solutions Analyst, Smart Quarry, Komatsu.

Smart Quarry Study analyzes your job site to help determine the most efficient mobile fleet that will meet project targets. Custom detailed reports provide information about potential operational needs such as machine size, machine configuration and fleet size.

Smart Quarry Site is a total fleet management solution. Pre-shift inspections allow managers to identify any issues with the equipment. Remote job site monitoring provides a detailed view of the job site and each machine's performance. Fleet optimization and operator scorecards help engineers and managers make the most out of their equipment and personnel.

"Studies can be done on a job site and provide valuable information that gives a snapshot," explained Davalos. "It generally takes about a day. Our Smart Quarry Site solution is more comprehensive, with live data available over a longer period, and allows customers to track production numbers and make faster decisions on adjusting practices that improve production. Customers interested in either solution can contact their distributor to set up a Smart Quarry solution consultation."



Watch the video

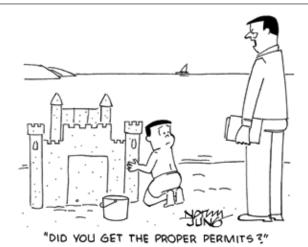
On the light side



"MY DAD'S A CONTRACTOR, SO HERE'S A WRITTEN ESTIMATE,"



"I AGKED MY HUGBAND TO DIG A GARDEN, BUT HE ALWAYS GOES OVERBOARD."



Brain Teasers

Unscramble the letters to reveal some common construction-related words. Answers can be found in the online edition of the magazine at PowerEquipmenteer.com

- 1. NLPA _____
- 2. TACS _____
- 3. UTC _____
- 4. PELSO ______
- 5. TOMEER _____



See the answer

Did you know?

- The Newby–McMahon Building, commonly referred to as the World's Littlest Skyscraper, is in Wichita Falls, Texas. It is only 40 feet tall.
- Hummingbirds are the only birds that can fly backwards.
- A single day on Venus is approximately 243 Earth days long.
- Dolly Parton wrote the legendary songs "Jolene" and "I Will Always Love You" on the same day.
- The U.S. National Highway System contains 6 billion tons of steel.
- · Lemons float, but limes sink.
- The period from June through August in 2021 was the hottest on record in the United States, exceeding even the Dust Bowl summer of 1936.
- The Japanese word kuchisabishii is the act of eating when you're not hungry because your mouth is lonely.
- The Ancient Romans used to drop a piece of toast into their wine for good health, which is why we "raise a toast."
- The actors who voiced Mickey and Minnie Mouse got married in real life.

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High-quality system

Optional Komatsu Traction Aid Winch ensures continued production with low impact on steep terrain

hen harvesting and forwarding in steep terrain, a traction aid winch is a useful complement to ensure a productive workday while also considering the impact on the forest. The Komatsu Traction Aid Winch is a high-quality system based on more than 20 years of experience of winch use in the Alpine regions of Europe. It provides extra tractive force and grip, and it enables the machine to navigate inaccessible terrain.

Available as an option on the Komatsu 875 forwarder and the Komatsu 931XC harvester, the winch has a well-considered design that helps simplify the workday. Thanks to its compact dimensions, it has no adverse impact on maneuverability or visibility. The winch is easily removed during servicing or when driving on flat terrain. It also has a hydraulic tilt that makes it easy to tilt the winch downward when opening the hood or adjusting the rope angle.

Komatsu designed the winch to be well-integrated into the rear frame. The Komatsu 875 has an integrated crane tilt option, which helps to compensate for any lean of the machine up to 22 degrees and thereby

better maintains the crane's slewing torque on steep ground.

The winch is controlled with a remote, and several operating modes are available to optimize winch use.

The capstan principle

The system is based on the well-proven capstan principle, which means that the winch has a separate drum for rope storage while the capstan unit provides the tractive force. This solution provides even traction regardless of how much rope is left on the drum. It also causes less wear on the rope, resulting in a longer service life. Additionally, it has a feeder unit that ensures that the rope is always tensioned inside the winch.

Anchor point monitoring

One new feature is that the system has been complemented with anchor point monitoring, which meets the requirements of the new ISO standard (EN ISO 19472-2:2022 and EN 17067:2018) for traction aid winches. This system warns the operator if the anchor tree moves, so the machine can be secured.



Available as an option on the Komatsu 875 forwarder and the Komatsu 931XC harvester, the Komatsu Traction Aid Winch is a high-quality system that provides extra tractive force and grip to the standard model. It is designed to help the machine navigate even tougher terrain than without the option.



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2022 Komatsu WA320-8, 86807, PT35091-1, 3,180 hrs.

Year/Make/Model	S/N	Equipment Number	Location	Hours
Articulated Truck				
2017 Komatsu HM400-5	10593	J00819	Nashville, TN	7,733
Compaction				
2023 HAMM HC 50i	H287.0103	J00823	Louisville, KY	200
2017 HAMM H 10i P	H2350038	J00833	Nashville, TN	4,141
2018 HAMM H 13i P	H234.0552	J00809	Louisville, KY	1,000
2023 HAMM HC 130i	H254.0247	J00806	Louisville, KY	50
Dozers				
2022 Komatsu D39PXi-24	100391	J00850	Louisville, KY	1,418
2021 Komatsu D39PXi-24	100120	J00851	Louisville, KY	2,379
2017 Komatsu D39PXi-24	95443	BTE24608	Evansville, IN	3,279
2019 Komatsu D51PX-24	B20398	J00797	Louisville, KY	2,634
2023 Komatsu D51PX-24	16126	J00849	Little Rock, AR	1,858
2020 Komatsu D51PXi-24	B20927	PT32674-1	Tupelo, MS	3,980
2020 Komatsu D51EX-24	B20316	J00808	Knoxville, TN	3,942
2023 Komatsu D61PX-24	B65880	BTE24503	Nashville, TN	3,436
2020 Komatsu D61PXi-24	B1177	J00831	Louisville, KY	2,713
2022 Komatsu D61PXi-24	B65579	BJ00824	Bowling Green, KY	3,195
2023 Komatsu D61PXi-24	B66209	J00847	Nashville, TN	1,963
2023 Komatsu D61PXi-24 2023 Komatsu D65EX-18	B66204 96294	J00848 J00846	Nashville, TN Nashville, TN	1,921 1,675
2020 Komatsu D65PX-18	92320	PTJ00604	Kingsport, TN	3,987
2022 Komatsu D71PX-24	70711	J00840	Louisville, KY	820
2021 Komatsu D71PXi-24	70300	J00825	Evansville, IN	3,139
Excavators				-,
2023 Komatsu PC88MR-11	C40346	BTF24419	Fort Wayne, IN	1,070
2022 Komatsu PC138USLC-11	C30204	J00855	Louisville, KY	400
2022 Komatsu PC170LC-11	35960	PT37492	Little Rock, AR	2,463
2022 Komatsu PC210LC-11	A13526	J00843	Springdale, AR	2,493
2022 Komatsu PC210LC-11	A13528	J00845	Springdale, AR	2,741
2022 Komatsu PC210LC-11	A13450	PT33446-1	Little Rock, AR	2,749
2018 Komatsu PC238USLC-11	5138	BTN24909	Indianapolis, IN	4,288
2022 Komatsu PC240LC-11	A22735	J00854	Louisville, KY	2,055
2023 Komatsu PC290LC-11	A28619	J00829	Little Rock, AR	1,821
2023 Komatsu PC290LC-11	A28611	J00830	Little Rock, AR	1,795
2024 Komatsu PC360LC-11	A39881	BTN24908	Indianapolis, IN	492
Wheel Loaders				
2016 Komatsu WA200-7	81728	J00832	Nashville, TN	5,370
2019 Komatsu WA270-8	A28585	J00838	Nashville, TN	5,027
2022 Komatsu WA320-8	86807	PT35091-1	Knoxville, TN	3,180
2016 Komatsu WA600-8	80032	PJ00515	Nashville, TN	14,942

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